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For Immediate Release

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## Notice Concerning Year-on-Year Change in Net Sales

Arclands Corporation (the "Company") announces that it has updated the September 2026 sales year-on-year changes for the Company and its consolidated subsidiary, Arcland Service Holdings Co., Ltd.

### 1. Arclands Corporation (Retail business)

Fiscal year ending February 28, 2027 (March 1, 2026, to February 28, 2027)

(Unit: %)

|                         |                        | Mar   | Apr   | May   | Jun   | Jul   | Aug   | H1    |
|-------------------------|------------------------|-------|-------|-------|-------|-------|-------|-------|
| Existing stores         | Net sales              | 105.0 | 105.8 | 110.8 | 94.5  | 99.3  | 101.6 | 102.8 |
|                         | Number of customers    | 100.8 | 100.1 | 104.7 | 93.2  | 96.4  | 98.7  | 99.1  |
|                         | Average customer spend | 104.2 | 105.7 | 105.9 | 101.4 | 103.0 | 103.0 | 103.8 |
| Net sales of all stores |                        | 113.2 | 113.5 | 115.2 | 96.1  | 101.6 | 102.6 | 106.9 |

|                         |                        | Sep   | Oct | Nov | Dec | Jan | Feb | H2    | Full year |
|-------------------------|------------------------|-------|-----|-----|-----|-----|-----|-------|-----------|
| Existing stores         | Net sales              | 102.4 |     |     |     |     |     | 102.4 | 102.7     |
|                         | Number of customers    | 97.0  |     |     |     |     |     | 97.0  | 98.7      |
|                         | Average customer spend | 105.5 |     |     |     |     |     | 105.5 | 104.0     |
| Net sales of all stores |                        | 104.3 |     |     |     |     |     | 104.3 | 106.5     |

(Notes)

- Home Center Musashi, Super VIVA Home/VIVA Home, Arc Oasis, Nico Pet, Musashi Pro, VIVA HomePro, Food Retail Business (Supermarket), Doutor, etc.
- Percentages (%) are rounded to the first decimal place.

2. Arcland Service Holdings Co., Ltd. (Food service business)

Fiscal year ending December 31, 2026 (January 1, 2026, to December 31, 2026) (Unit: %, stores)

|                           |                        | Jan   | Feb   | Mar   | Apr   | May   | Jun   | H1    |
|---------------------------|------------------------|-------|-------|-------|-------|-------|-------|-------|
| Katsuya existing stores   | Net sales              | 97.6  | 95.9  | 98.4  | 96.2  | 95.2  | 95.6  | 96.5  |
|                           | Number of customers    | 95.0  | 92.1  | 95.8  | 94.4  | 91.4  | 94.6  | 93.9  |
|                           | Average customer spend | 102.7 | 104.1 | 102.7 | 101.9 | 104.2 | 101.1 | 102.8 |
| Net sales of all stores   |                        | 102.9 | 100.3 | 101.8 | 100.1 | 100.9 | 98.2  | 100.8 |
| Number of stores          | Katsuya                | 506   | 506   | 507   | 507   | 507   | 509   |       |
|                           | Other                  | 213   | 213   | 213   | 212   | 209   | 208   |       |
| Number of stores in Japan |                        | 719   | 719   | 720   | 719   | 716   | 717   |       |

|                           |                        | Jul   | Aug   | Sep   | Oct | Nov | Dec | H2    | Full year |
|---------------------------|------------------------|-------|-------|-------|-----|-----|-----|-------|-----------|
| Katsuya existing stores   | Net sales              | 92.4  | 94.6  | 93.7  |     |     |     | 93.6  | 95.5      |
|                           | Number of customers    | 91.3  | 93.9  | 92.6  |     |     |     | 92.7  | 93.5      |
|                           | Average customer spend | 101.2 | 100.8 | 101.2 |     |     |     | 101.0 | 102.2     |
| Net sales of all stores   |                        | 97.7  | 98.6  | 97.8  |     |     |     | 98.1  | 99.8      |
| Number of stores          | Katsuya                | 513   | 512   | 512   |     |     |     |       |           |
|                           | Other                  | 209   | 210   | 212   |     |     |     |       |           |
| Number of stores in Japan |                        | 722   | 722   | 724   |     |     |     |       |           |

(Notes)

1. Katsuya existing stores are sales at directly managed stores.
2. Existing Katsuya stores are defined as stores that have been open for at least 14 months.
3. Net sales of all stores refer to sales at directly operated stores in Japan (all stores and all business categories).
4. The number of stores includes franchised stores and is the number of stores as of the end of each month.
5. Percentages (%) are rounded to the first decimal place.